

Term Sheet  
Laguna Residences



**Location:** Laguna Village Phase 4

**Size / Price:  
(Baht)**

Plot	Area (sqm)	Price (Baht)	Status
1	1,238	28,832,500	<b>Reserved</b>
2	1,309	29,453,750	<b>Reserved</b>
3	1,331	29,646,250	<b>Reserved</b>
4	1,274	29,147,500	<b>Reserved</b>
5	1,397	35,462,500	<b>Reserved</b>
6	1,416	35,700,000	<b>Reserved</b>
7	1,309	34,362,500	Available
8	1,390	33,637,500	<b>Reserved</b>
9	1,461	34,436,250	<b>Reserved</b>
10	1,568	35,640,000	<b>Reserved</b>
11	1,624	34,240,000	<b>Reserved</b>
12	1,642	34,420,000	Available

Notes: Sites are subject to final survey.

**Payment terms:  
(Baht)**

<b>Reservation Deposit</b>		250,000
<b>100% Payment Term</b>		
1 <sup>st</sup> Payment upon signing contract		20% of selling price
2 <sup>nd</sup> Payment when construction is 25% complete*		20% of selling price
3 <sup>rd</sup> Payment when construction is 50% complete**		20% of selling price
4 <sup>th</sup> Payment when construction is 75% complete***		20% of selling price
5 <sup>th</sup> Payment upon completion of construction		20% of selling price
Total		100%
<b>Deferred Payment Term</b>		
1 <sup>st</sup> Payment upon signing contract		20% of selling price
2 <sup>nd</sup> Payment when construction is 50% complete**		10% of selling price
3 <sup>rd</sup> Payment when construction is 75% complete***		10% of selling price
4 <sup>th</sup> Payment upon completion of construction		10% of selling price
<b>Post construction</b>		Balance of total price****
<u>Financing Options</u>		<u>Interest Rate</u>
1 year 12 monthly installment		7.5%
3 year 36 monthly installment		9%
5 year 60 monthly installment		12%

Note:

- All price stated are payable in Thai Baht.
- Price and payment terms listed are effective December 14<sup>th</sup>, 2007 and are subject to change without notice.
- Concrete structure substantially complete\*
- Roof, brickwork and rendering substantially complete\*\*
- Electrical conduits, pipework and plastering substantially complete\*\*\*
- Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected.\*\*\*\*

Whilst every care has been taken in preparing this term sheet, the developer does not guarantee its accuracy nor intends it to form part of any offer or contract. All statements are believed to be correct but are not to be regarded as statements or representations of facts. The developer reserves the right at any time to make changes to the project at its own discretion.

Updated on December 14, 2007