

Term Sheet
Deluxe Townhomes



Location: Laguna Village Townhomes 3 / Laguna Village Residence V

Size : Individual land plot from 643 to 788 sqm
Note: *Sites are subject to final survey

Plots: 6 plots
For plots available, please refer to latest term sheet as provided by Laguna Property Salesperson or
E-mail: propertysales@lagunaphuket.com

Price (Baht): 24 million

Payment terms:

(Baht)

Reservation Deposit	250,000								
100% Payment Term									
1 st Payment upon signing contract	20% of selling price								
2 nd Payment when construction is 25% complete*	20% of selling price								
3 rd Payment when construction is 50% complete**	20% of selling price								
4 th Payment when construction is 75% complete***	20% of selling price								
5 th Payment upon completion of construction	20% of selling price								
Total	100%								
Deferred Payment Term									
1 st Payment upon signing contract	20% of selling price								
2 nd Payment when construction is 50% complete**	10% of selling price								
3 rd Payment when construction is 75% complete***	10% of selling price								
4 th Payment upon completion of construction	10% of selling price								
Post construction	Balance of total price****								
<table border="0"> <thead> <tr> <th style="text-align: left;"><u>Financing Options</u></th> <th style="text-align: left;"><u>Interest Rate</u></th> </tr> </thead> <tbody> <tr> <td>1 year 12 monthly installment</td> <td>7.5%</td> </tr> <tr> <td>3 year 36 monthly installment</td> <td>9%</td> </tr> <tr> <td>5 year 60 monthly installment</td> <td>12%</td> </tr> </tbody> </table>		<u>Financing Options</u>	<u>Interest Rate</u>	1 year 12 monthly installment	7.5%	3 year 36 monthly installment	9%	5 year 60 monthly installment	12%
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3 year 36 monthly installment	9%								
5 year 60 monthly installment	12%								

- Note: 1. All prices stated are payable in Thai Baht.
2. Prices and payment terms listed are effective from January 8th, 2008 and are subject to change without notice.
3. Concrete structure substantially complete*
4. Roof, brickwork and rendering substantially complete**
5. Electrical conduits, pipework and plastering substantially complete***
6. Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected. ****

Whilst every care has been taken in preparing this term sheet, the developer does not guarantee its accuracy nor intends it to form part of any offer or contract. All statements are believed to be correct but are not to be regarded as statements or representations of facts. The developer reserves the right at any time to make changes to the project at its own discretion.