

Term Sheet
Deluxe Residences



Location: Laguna Village Residence V

Size: Individual land plot from 1,415 to 1,741 sqm
Note: *Sites are subject to final survey

Plots: 7 plots
For plots available, please refer to latest term sheet as provided by Laguna Property Salesperson or
E-mail: propertysales@lagunaphuket.com

Price (Baht): Elevation 1: Contemporary Style Starting from 45 million
Elevation 2: Tropical Modern Style Starting from 55 million

Payment terms:

(Baht)	Reservation Deposit		250,000
	100% Payment Term		
	1 st Payment upon signing contract		20% of selling price
	2 nd Payment when construction is 25% complete*		20% of selling price
	3 rd Payment when construction is 50% complete**		20% of selling price
	4 th Payment when construction is 75% complete***		20% of selling price
	5 th Payment upon completion of construction		20% of selling price
	Total		100%
	Deferred Payment Term		
	1 st Payment upon signing contract		20% of selling price
	2 nd Payment when construction is 50% complete**		10% of selling price
	3 rd Payment when construction is 75% complete***		10% of selling price
	4 th Payment upon completion of construction		10% of selling price
	Post construction		Balance of total price****
	<u>Financing Options</u>		<u>Interest Rate</u>
	1 year 12 monthly installment		7.5%
	3 year 36 monthly installment		9%
	5 year 60 monthly installment		12%

- Note: 1. All price stated are payable in Thai Baht.
2. Price and payment terms listed are effective from January 8th, 2008 and are subject to change without notice.
3. Concrete structure substantially complete*
4. Roof, brickwork and rendering substantially complete**
5. Electrical conduits, pipework and plastering substantially complete***
6. Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected. ****

Whilst every care has been taken in preparing this term sheet, the developer does not guarantee its accuracy nor intends it to form part of any offer or contract. All statements are believed to be correct but are not to be regarded as statements or representations of facts. The developer reserves the right at any time to make changes to the project at its own discretion.